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## Orzeł Biały Group publishes results for three quarters of 2016

- **Orzeł Biały, producer of refined lead and lead alloys of international scale of operations, earned revenues of PLN 366.2 million after three quarters of 2016.**
- **EBITDA after three quarters of 2016 amounted to PLN 18.5 million and was up 66% as compared to the same period of the previous year when it amounted to PLN 11.1 million. Net profit for three quarters amounted to PLN 7.2 million as compared to PLN 1.9 million y-o-y.**

Consolidated financial results are presented in the table below:

| PLN million                  | Q1-Q3 2015 | Q1-Q3 2016 | Change (in PLN million) |
|------------------------------|------------|------------|-------------------------|
| <b>Sales revenue</b>         | 383.8      | 366.2      | - 17.6                  |
| <b>Operating profit/loss</b> | 4.5        | 11.7       | + 7.2                   |
| <b>EBITDA</b>                | 11.1       | 18.5       | +7.4                    |
| <b>Profit/loss after tax</b> | 1.9        | 7.2        | +5.3                    |

After three quarters, Orzeł Biały Group recorded revenues at PLN 366.2 million. The drop in revenues by 4.6% y-o-y is mainly due to settled hedging transactions (-4.8 million PLN as against 6.8 million in 2015) and a slight decrease in the sales volumes by 2.4% y-o-y.

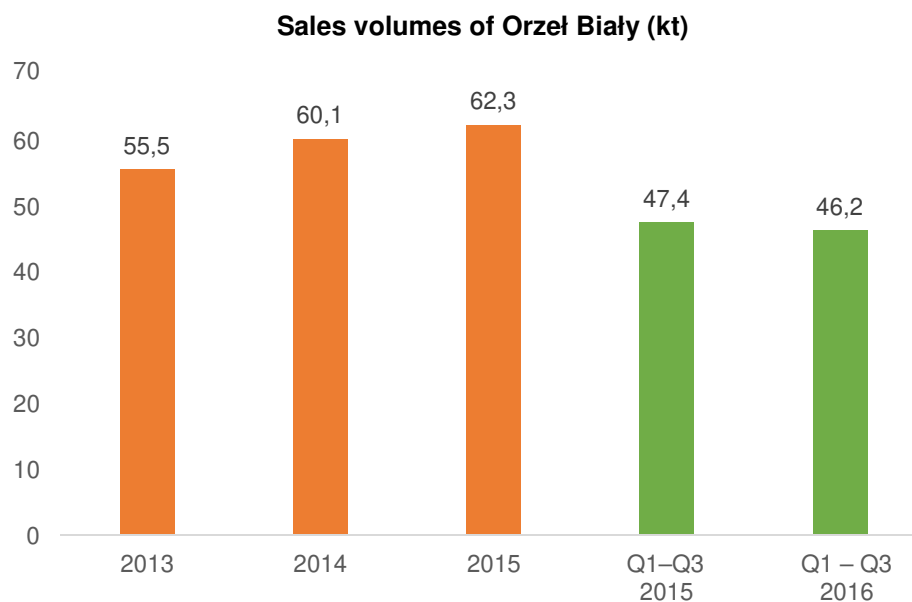
EBITDA after three quarters of 2016 amounted to PLN 18.5 million, up 66% as compared to the same period of the previous year when it amounted to PLN 11.1 million. The EBITDA rate calculated as EBITDA/sales revenue amounted to 5.1% cumulatively for three quarters.

Net profit or profit after tax for three quarters amounted to PLN 7.2 million as compared to PLN 1.9 million y-o-y. The improvement of the operating profit in relation to the previous year results mainly from the more favourable structure of production inputs. The share of purchased more expensive raw lead accounted for 21% of the refinery output for three quarters, while in the corresponding period of the previous year this share amounted to 32%.

In the third quarter of 2016, EBITDA amounted to PLN 5.9 million as compared to PLN 9.0 million in the corresponding period of the previous year. In the reporting period, the Group achieved a net profit of PLN 1.2 million as compared to PLN 4.1 million in the corresponding period of the previous year.



"The third quarter definitely cannot be termed as one the best quarters of this year. In this period, we recorded lower revenues due to the settlement of hedging transactions, to slightly lower sales volumes and high raw material costs, all of which ultimately translated into lower profitability. A volatile and unpredictable market poses a big challenge for us as it requires quick response and agility to adapt to market realities. Regardless of the unpredictable market situation, we consistently implement such developments that we can really influence, to improve our competences in many areas of our core business while focusing primarily on the quality of processes, technologies and our finished products - says Michael Rohde Pedersen, President of the Management Board of Orzeł Biały.



Source: Orzeł Biały

**Orzeł Biały**

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